

Town of Windham

Department of Public Works
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To : Tony Plante, Town Manager
Town Council
From : Doug Fortier, Director Public Works
Date : July 16, 2014
Re : Wheeler Dump Truck and Related Plow and Sanding Gear Purchase

This memo is to request the award the purchase of a new leftover 2013 wheeler cab and chassis to Portland North Truck Center for \$83,470.00 (net price after trade in allowance for truck 9), and related plow and sanding gear to HP Fairfield for \$79,881.00 for the total price of \$163,351.00. This purchase replaces a 2004 International wheeler and would come from account 100-9110-44190 Capital Equipment Replacement in the approved plan and would be financed through a lease-purchase agreement.

The replacement for truck 9 was discussed during the budget process with an assessment of truck 9 and an estimate of costs to repair mechanical issues but not addressing the swelling of the frame due to corrosion.

We sent out bid packages and advertised for this truck in early June with bids back in late June. We received bids from three vendors on the cab and chassis for the truck, and three vendors for the related body and plow equipment. In the bid package we did state we would accept prices for any new left over cab and chassis that were available. Portland North was the only vendor that was able to come up with one. If we have to order a cab and chassis all vendors stated it is minimum build time of 120 days from time of order. With this kind of time frame and then another 75 to 90 days to install the body, plow, and related gear we would not receive this truck until mid to late February at best. If we have to order the truck we would have to address some of the existing issues on truck #9 just to start the winter season at a cost of \$10,000 to \$12,000.

The bid from Portland North for the 2013 leftover Cab and Chassis that is available now and will allow us to have the completed truck in mid to late November is \$6,960.00 higher than the low bid from O'Connor. Factoring in the cost of repairs to keep truck #9 running, it would cost less overall to buy the 2013 from Portland North. Another consideration is that our whole fleet is International and we already stock parts that are needed. We also are avoiding the extra cost of urea exhaust fluid as part of the emissions controls on most other 2014 models.

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I am recommending we accept the bid from Portland North for the 2013 leftover cab and chassis, and the dump body, plows, and related sanding gear from HP Fairfield.

Please see the attached spreadsheet for a breakdown of the bids.