



Windham Police Department



James C. Boudreau
Support Services Captain

Kevin L. Schofield
Chief of Police

William T. Andrew
Patrol Captain

Memorandum

To: Donald H. Gerrish; Town Manager
From: Kevin L. Schofield Chief of Police *KLS*
Subject: Department Ballistic Shield Proposal
Date: March 21, 2019

We are requesting to procure two (2) ballistic shields for the police department. Currently we have one ballistic shield acquired as a used item from the sheriff's department a couple of years ago. We would request adding two Threat level three shields which have the capacity to stop higher caliber rifle rounds.

We have been working on increasing our less than lethal capacity to help manage volatile situations. Adding these ballistic shields will allow a higher level of protection for officers at high risk calls.

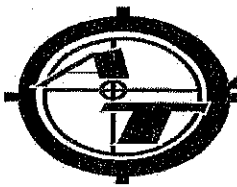
Recently, we have trained with and had available for staff a ballistic shield currently utilized by CCSO deputies. This shield is protech shield size 16 x 30 inches. We are comfortable that these shields would not only provide adequate ballistic protection, they are designed for easy of handling.

We have procured a cost from two vendors: Atlantic tactical \$2550 for the protech shield
Hanging by a thread: \$2250 for Gator Hawk shield

Each shield is a threat level 3 shield rated for higher caliber rifle rounds. We will happily accept authorization of either shield however we would prefer the Protech model. We are requesting automation to utilize \$5100 from Federal forfeited asset funds to procure these items.

Enclosures:

Quote Hanging by a thread
Quote Atlantic tactical



ATLANTIC TACTICAL™

OUTFITTING AMERICA'S HEROES

772 Corporate Circle, New Cumberland, PA 17070
Phone: 717-774-3339 • 800-781-2677 • FAX: 717-774-4463

REMIT TO: 3319 Anvil Place, Raleigh, NC 27603

SALES QUOTE

SQ-80577519

1/29/2019



Customer		Contact		Ship To	
Windham Police Dept (ME) Susan Rossignol 375 Gray Rd. WINDHAM ME 04062 Tel: (207)-892-1907, (207)-892-1919 Fax: (207)-892-1910				Windham Police Dept (ME) Officer E. MacVane 375 Gray Rd. WINDHAM ME 04062 Tel: (207)-892-1907, (207)-892-1919 Fax: (207)-892-1910	
Account	Terms	Due Date	Account Rep		Schedule Date
342015	NET 30	2/28/2019	David Flight		1/29/2019
Quotation	PO #	Reference	Ship VIA	Page	Printed
SQ-80577519	MacVane	Shield	FDX G Ground	1	2/6/2019 7:42:12 AM
L Item	Description	Qty	Price	UM	Discount
1 QUOTE-SAFEMASC	MASS STATE ARMOR/EQUIP FIR04 -SAF	1	\$0.00	EA	
2					
3 25F-POL-1	Protech Assault-1 16x24 Level 3+ Shield - LEGEND:"POLICE" id ...	1	\$2,230.00	EA	
4 25G-POL-1	Protech Assault-2 16x30 Level 3+ Shield - LEGEND:"POLICE" id ...	1	\$2,550.00	EA	
5 25H-POL-1	Protech Assault-3 16x39 Level 3+ Shield - LEGEND:"POLICE" id ...	1	\$2,785.00	EA	
6					
7 SH	SHIPPING/HANDLING	1	\$0.00	EA	
Thank you for giving us the opportunity to quote on your request. Please reference the above quote number when placing your order. If you have any questions or additional quotes needed, please contact the Sales Representative shown on this form or email quotes@atlantictactical.com. We appreciate your business!		Tax Details EXEMPT \$0,000 Payment Details 01/01/00 No Payment History		Taxable XXXXXXXXXXXXXXX Total Tax \$0.00 Exempt \$7,565.00 Total \$7,565.00 Balance \$7,565.00	

Ernest MacVane

From: Doin, April <April.Doin@atlantictactical.com>
Sent: Wednesday, February 6, 2019 7:43 AM
To: Ernest MacVane
Cc: Flight, David
Subject: Updated quote
Attachments: SQ-80577519.pdf

Hey Ernie,

See attached requote. The prices before were contract but as the 16x24 is listed on our site lower we were able to knock some off for you. Let me know if you have any questions. Thanks so much!
April

April Doin
ATLANTIC TACTICAL | Inside Sales Coordinator
763 Corporate Circle
New Cumberland, PA 17070
Office: (717) 774.3339 x151114
Toll Free: (800) 781-2677
Fax: (717) 774-4463

"Positive action combined with positive thinking results in success" - Shiv Khera

Kevin L. Schofield

From: Thomas J. Hamilton
Sent: Wednesday, February 20, 2019 1:28 AM
To: Kevin L. Schofield
Subject: Shields

Chief,

Tony gave me the price sheet from his Point Blank rep, the numbers are very unrealistic (\$11,000.00). I called him and he said he would reach out again to his rep but, in the meantime he is also working with another company called Gator Hawk. I looked at some of the shields and have attached their prices below. I will continue to look at them to see if they offer the standards we are looking for. As we discussed this afternoon we may have to go with Atlantic Tactical as they appear to have the best product and the best price.

If you have any questions feel free to reach out to me,

Tom

Officer Thomas Hamilton
Windham Police Department
375 Gray Rd Windham Maine
207-892-1919 x 4411
tjhamilton@windhammaine.us



Point Blank Pricing Sheet

STYLE CODE	MODEL, SIZE, LEVEL, SHAPE	2018 RETAIL
SH3PTFXMV1H5L2	TRIFECTA-X SHIELD 21"X36" LEVEL III+ W/VP, LT	\$16,759
SH3PTFXMV1H5L0	TRIFECTA-X SHIELD 21"X36" LEVEL III+ W/VP, No LT	\$15,119

STYLE CODE	MODEL, SIZE, LEVEL, SHAPE	2018 RETAIL
SH3OPL2MV1H4L0	PHALANX III 20" X 36" W/VP, NO LT	\$12,411
SH3OPL2MV1H3L1	PHALANX III 20" X 36" W/VP & LT	\$14,437
SH3OPL2MV0H4L0	PHALANX III 20" X 36" NO VP, NO LT	\$11,320
SH3OPL2MV0H3L1	PHALANX III 20" X 36" NO VP, W/ LT	\$13,344

STYLE CODE	MODEL, SIZE, LEVEL, SHAPE	2018 RETAIL
SH3OASXSV1H2L0	ASPIS-X 20X30 W/VP, NO LT	\$13,486
SH3OASXSV1H1L1	ASPIS-X 20X30 W/VP, LT	\$14,920
SH3OASXSV0H2L0	ASPIS-X 20X30 NO VP, NO LT	\$11,529
SH3OASXSV0H1L1	ASPIS-X 20X30 NO VP, W/ LT	\$13,876

ASPIS-X III GEN 2

STYLE CODE	MODEL, SIZE, LEVEL, SHAPE	2018 RETAIL
SH3OASG2V1H2L0	ASPIS-X GEN II LEVEL III 20 X 30 WITH VP, NO LT	\$13,486
SH3OASLXV1H1L1	ASPIS-X GEN II LEVEL III 20 X 30 WITH VP AND LT	\$14,920
SH3OASG2V0H1L1	ASPIS-X GEN II LEVEL III 20 X 30 NO VP, W/LT	\$11,529
SH3OASG2V0H2L0	ASPIS-X GEN II LEVEL III 20 X 30 NO VP, NO LT	\$13,876

From: Tony Balzano [mailto:abalzano@maine.rr.com]
Sent: Tuesday, February 19, 2019 4:53 PM
To: Thomas J. Hamilton <tjhamilton@windhammaine.us>
Subject: gator hawk

We have the model SHB 3 Shield in four sizes for patrol use. It will stop rifle and it is NIJ 0108.01 certified

1) 18" x 24" \$ 1,800.00 cost

2) 18" x 30" \$ 2,250.00 cost

3) 20" x 36" \$ 2,950.00 cost

4) 20" x 48" \$ 4,200.00 cost

Hanging By A Thread
D/B/A The Uniform Locker
659 Warren Ave
Portland, ME 04103
207-536-0142

