

Tony Plante

From: Douglas Fortier
Sent: Friday, March 30, 2018 1:44 PM
To: Tony Plante
Subject: FW: Automated Collection

Here is the rough numbers from Nate on automated collection.

From: Nate Chapman [<mailto:Nate.Chapman@casella.com>]
Sent: Friday, March 30, 2018 1:41 PM
To: Douglas Fortier
Subject: Automated Collection

Hi Doug,

I have put together some very rough numbers on what an automated collection would look like in Windham. There are a few factors that make these numbers rough talking points. I have made the assumption of 5300 stops, I would want to do an actual updated house count because that will influence the number of toters purchased. The other factors are that the price of the trucks and toters will be different than today's pricing. The last factor is because of capital investment my corporate office would have to approve any bid before it is submitted. That being said I have two different options, one is with us buying the carts and the other has you buying them. You are able to buy cheaper than we can but either option would be fine with us.

1. 10 year contract with Casella buying the toters year 1 \$730,000 - \$770,000
2. 10 year contract with the Town buying the toters year 1 \$580,000 - \$610,000

Years 2-10 would most likely a CPI-U type increase.

Let me know if you and Tony would like to get together to discuss in more detail, as I said these numbers a rough ballpark just for conversation purposes.

Thanks.

Nate Chapman
General Manager
Casella Waste Systems, Inc.

87 Pleasant Hill Rd
Scarborough, ME 04074
p. 207.510.4863 | c. 207.751.5183 | f. 207.883.1954

Learn more at casella.com

CONFIDENTIALITY NOTICE The information contained in this communication is confidential, may constitute inside information, may be attorney-client privileged and is intended only for the use of the named recipient. If the reader of this e-mail message is not the intended recipient, or the employee or agent responsible for delivery of the message to the intended recipient, you are hereby notified that any dissemination, distribution or copying of this communication is prohibited. If you have received this e-mail in error, please notify the sender immediately by telephone at 207-510-4863.