

## **DEVELOPMENT AGREEMENT**

This DEVELOPMENT AGREEMENT ("Agreement"), made as of this \_\_\_ day of March 2025, by and between the TOWN OF WINDHAM, a municipal corporation organized under the laws of the State of Maine and situated in Cumberland County (the "Town"), and NEW GEN ESTATES, LLC, a Maine limited liability company ("NEW GEN ESTATES").

### **RECITALS**

WHEREAS, NEW GEN ESTATES owns real property located at Franklin Drive in Windham, County of Cumberland and State of Maine (the "Property") more particularly described in Exhibit A attached hereto; and

WHEREAS, NEW GEN ESTATES is seeking approval from the Town to develop 300 apartment units with a mixture of two and one-bedroom units within 3 to 4 buildings to be constructed on the Property (the "Project") as depicted on Exhibit B attached hereto; and

WHEREAS, approval and development of the Project will require certain easements, fees, permits, and sewer connections to be completed by NEW GEN ESTATES and the Town; and

WHEREAS, NEW GEN ESTATES and the Town have agreed upon the shared responsibility for the actions necessary to enable the Project.

NOW, THEREFORE, in consideration of the foregoing, and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereby agree as follows:

### **ARTICLE I**

#### **NEW GEN ESTATES OBLIGATIONS**

##### **Section 1.01 Water.**

(a) NEW GEN ESTATES agrees to install the infrastructure necessary to provide domestic water service within the Project as shown on the "Plan and Profile of Franklin Drive Subdivision for New Gen Estates, LLC" dated September 27, 2024 and attached hereto as Exhibit C (the "Plan") to be connected to the existing 12" water main located at the intersection of Franklin Drive and Veterans Memorial Drive.

(b) NEW GEN ESTATES agrees to grant an easement(s) to the Portland Water District of a width and location(s) as may be required by the Portland Water District for access to and for the purpose of inspecting, connecting, repairing or maintaining any infrastructure connected to and served by its system. The dimensions and location of the easement area shall be more particularly defined by the Portland Water District.

**Section 1.02 Trail Access.** NEW GEN ESTATES hereby agrees to convey to the Town a recreation trail easement, on a portion of the Property which is currently adjacent to the

cul-de-sac as depicted on the Plan and through the Property to connect to adjacent Town owned property. The cul-de-sac as shown on the Plan is expected to be redesigned and the location of the trail easement may be adjusted accordingly. The Town and NEW GEN ESTATES shall agree upon the width and location of said easement prior to Planning Board approval of the Project.

**Section 1.03 Traffic Circle.** NEW GEN ESTATES shall be responsible for the costs of/construction of off-site improvements required in connection with the construction of the Project, including, but not limited to, a portion of the construction of a traffic circle near the intersection of Franklin Drive / Home Depot rear entrance and Veteran's Memorial Drive (East Connector) according to Maine Department of Transportation ("MDOT") design/specifications. MDOT will be responsible for the design and permitting of the traffic circle but NEW GEN ESTATES shall be responsible for any costs associated with the construction of the traffic circle as it relates to development of the Project, which costs shall be determined by the Town and MDOT. The Town agrees to contribute \$50,000 to the cost of traffic circle, which shall be paid to \_\_\_\_\_.

**Section 1.04 Affordable Housing.** NEW GEN ESTATES and the Town agree to collaborate in the development of senior or workforce/affordable housing consistent with the North Windham Improvements (WIN 26662.00) design plans on a parcel owned by NEW GEN ESTATES located at the end of the existing Franklin Drive right of way and abutting Sand Bar Road. The parties agree to meet to further discuss density requirements, sewer connection to Franklin Drive, access through Sand Bar Road or Franklin Drive, financing options, grants, and any other necessary items to plan and construct said affordable housing.

**Section 1.05 Disposal of excavation materials.** NEW GEN ESTATES, at its option, may offer the Town clean sand and gravel extracted from the Project in the course of development for the Town to use in connection with its construction of three new all-purpose recreation fields at Gambo Park. In the event NEW GEN ESTATES provides such materials to the Town, the Town agrees to provide NEW GEN ESTATES with a letter confirming receipt of the material as a donation, which NEW GEN ESTATES may use in seeking a tax deduction.

**Section 1.06 Sewer.** NEW GEN ESTATES hereby agrees to construct at its own expense, in the location(s) as shown on the Plan a gravity sewer line in and through the extension of Franklin Drive within the Project. NEW GEN ESTATES further agrees to convey ownership of said gravity sewer line extension within the Project to the Portland Water District, subject to its inspection and acceptance.

(a) **Sewer Connection.** Pursuant to Chapter 181 of the Town Code, NEW GEN ESTATES hereby agrees to pay an assessment of \$1,050,000 for the connection of the Project to the Town's sewer system, which represents NEW GEN ESTATES' share of the Town's expense to increase capacity of the sewer system and expand the treatment facility to enable development of the Property and the Project. This assessment shall be required to be paid by NEW GEN ESTATES to the Town prior to the Town's issuance of a certificate of occupancy for each building and may be paid in installments of \$3,500 per unit within each of the buildings. In addition to the sewer connection fee set forth above, NEW GEN ESTATES shall also be responsible for the payment of all other fees required

in connection with the development of the Property and the Project unless expressly stated otherwise herein.

**Section 1.07 Roadway Ownership to remain Private.** NEW GEN ESTATES hereby agrees that project roadways in the location(s) as shown on the Plan, to be more particularly defined by the parties at a later date, shall remain in Private Ownership as defined in pertinent Town Ordinances and the Town shall have no obligation to accept said roadways as public ways.

## **ARTICLE II TOWN OBLIGATIONS**

**Section 2.01 Acceptance of Extension of Franklin Drive.** The Town will accept the extension of Franklin Drive within the Project, provided it is constructed to town standards as set forth in applicable ordinances and as approved by the Planning Board and Town Council. The Town agrees that the Planning Board may grant a variance for the cul-de-sac or “t” turn in the extension of Franklin Drive within the Project, subject to applicable Town ordinance requirements.

**Section 2.02 Utility Easements.** The Town will work with the Portland Water District to ensure that all construction activities necessary within the easement area(s) granted by NEW GEN ESTATES to the Portland Water District under Section 1.01 and 1.05 shall be completed in a timely fashion to provide for connection to the Project no sooner than February 2026.

**Section 2.03 Trail Easements.** The Town agrees to release the existing trail easement abutting the Home Depot property as shown on Exhibit D in exchange for the new trail easement to be granted by NEW GEN ESTATES as set forth in Section 1.02 above.

**Section 2.04 Pump Station.** The Town will ensure that the construction of a new pump station, including all piping and other connection infrastructure necessary to serve the pump station will be completed in a timely fashion to provide for connection to the Project no sooner than January 2026. The Town will engage the Portland Water District to design and complete the construction of the pump station, and the Town reserves full discretion regarding the design and sizing of the pump station, provided that it shall, at a minimum, meet the requirements to serve the Project.

**Section 2.05 Growth Ordinance.** The Town hereby agrees to allocate growth permits for up to 300 market-rate dwelling units (one- and two-bedroom units) within the Project as may be required by the Town’s Growth Ordinance. In the event the Town and NEW GEN ESTATES collaborate on a senior and/or workforce/affordable housing development as set forth in Section 1.04, the Town will allocate growth permits in the same year to said project as may be necessary to enable development. The growth permits shall be issued by the Council, upon Windham Planning Board approval of the project Site Plan, subject to the annual allocation set forth in Section 101-7(C) of the Growth Management Ordinance of the Town of Windham. In the event such growth permits are not available subject to the annual allocation when requested, the Town hereby agrees to allocate the remaining growth permits from the reserve pool pursuant to Section

101-7(G) of the Growth Management Ordinance. NEW GEN ESTATES shall be responsible for submitting applications for growth permits when necessary, as set forth in Section 101-7(D) of the Growth Management Ordinance. In the event the Growth Management Ordinance is amended in such a way that the application for or allocation of permits is changed, the Town agrees that the number of growth permits required for the 300 units within the Project shall not be negatively impacted thereby. All other provisions, including, but not limited to, issuance, extensions and transfer of growth permits, shall be subject to the terms of the Growth Management Ordinance.

## **ARTICLE III TERM**

**Section 3.01 Term.** Unless sooner terminated, the term of this Agreement shall commence on the date hereof and continue until all obligations of NEW GEN ESTATES and the Town have been met.

## **ARTICLE IV INDEMNIFICATION**

**Section 4.01 Indemnity by NEW GEN ESTATES.** To the full extent permitted by law, NEW GEN ESTATES shall indemnify, defend, and hold harmless the Town, and each of the Town's employees, officials, officers, agents, consultants, attorneys, and assigns, from and against any and all liabilities, losses, claims, costs, damages, and expenses (including, without limitation, attorneys' fees, costs, and expenses, but specifically excluding any consequential, special, or punitive damages) arising from, relating to, or in connection with: (a) the gross negligence, fraud, or willful misconduct of NEW GEN ESTATES; (b) any materially false or misleading representation or warranty made by NEW GEN ESTATES in this Agreement or (c) acts by NEW GEN ESTATES outside the scope of authority granted under this Agreement.

**Section 4.02 Limitation on Indemnities.** Before enforcing its rights under Section 5.01 or Section 5.02 (as applicable), the Town shall first seek defense and indemnity from any insurer that provides coverage for that claim, and/or any subcontractor that provides indemnity and defense for the claim, regardless of the cause of the claim, and the defense and indemnity obligations of each party will apply only to the extent that defense and indemnity is not timely provided by any applicable insurer or subcontractors.

**Section 4.03 Survival.** The provisions of this Article VII will survive the expiration or earlier termination of this Agreement.

## **ARTICLE V DEFAULT**

**Section 5.01 Default.** The occurrence and continuance of any one or more of the following events, beyond the expiration of any applicable grace and/or cure period provided for herein, is an "Event of Default". In the event of an Event of Default, the non-defaulting party may deliver to the defaulting party a written notice of termination of this Development Agreement ("Termination Notice"), and in the event the defaulting party does not cure such Event of Default

within thirty (30) days from the date of the Termination Notice, this Development Agreement shall terminate and neither party shall have any obligation to the other except as expressly survives this Agreement.

(a) **Monetary Default.** Any breach or default by either Developer or Owner involving the payment of money under this Agreement; provided, however, that before such breach or default is deemed an Event of Default, the defaulting party shall have: (i) received notice from the Owner of such breach or default; and (ii) failed to cure or remedy such breach or default within thirty (30) days following such notice.

(b) **Non-Monetary Default.** Any breach or default by either Developer or Owner of any non-monetary covenant, duty, obligation, representation, or warranty under this Agreement; provided, however, that before such breach or default is deemed an Event of Default, the defaulting party shall have: (i) received notice from the non-defaulting party of such breach or default; and (ii) failed to cure or remedy such breach or default within thirty (30) days following the date of such notice.

(c) **Bankruptcy.** NEW GEN ESTATES experiences any of the following: (i) the filing of a voluntary petition under any federal or state law for the relief of debtors; (ii) the filing of an involuntary proceeding under any such law; (iii) the making of a general assignment for the benefit of the assignor's creditors; (iv) the appointment of a receiver or trustee for a substantial portion of a person's assets; or (v) the seizure by a sheriff, receiver, or trustee of a substantial portion of a person's assets; provided, however, that no bankruptcy shall be deemed to have occurred in the case of an event described in clause (ii), (iv), or (v) above, until the proceeding, appointment, or seizure has been pending for sixty (60) days.

**Section 5.02 Remedies Not Exclusive.** Except as may otherwise be expressly provided in this Agreement: (a) the exercise of one or more of the rights and remedies under this Agreement shall not preclude the exercise of any other right or remedy under this Agreement, at law, or in equity; and (b) damages at law may not be an adequate remedy for a breach or threatened breach of this Agreement and in the event of a breach or threatened breach of any provision hereunder, the respective rights and obligations hereunder shall be enforceable by specific performance, injunction, or other equitable remedy.

### **Section 5.03 Force Majeure.**

(a) Neither party shall be liable or responsible to the other party, nor be deemed to have defaulted under or breached this Agreement, for any failure or delay in fulfilling or performing any term of this Agreement (except for any obligations to make payments to the other party hereunder), when and to the extent such failure or delay is caused by a Force Majeure Event. The failure or inability of either party to perform its obligations in this Agreement due to a Force Majeure Event shall be excused for the duration of the Force Majeure Event and extended for a period equivalent to the period of such delay. Nothing contained in this Section shall excuse either party from paying in a timely fashion any payments due under the terms of this Agreement. For purposes of this Agreement, **Force**

**Majeure Event** means any of the following events: (i) acts of God; (ii) floods, fires, earthquakes, explosions, or other natural disasters; (iii) war, invasions, hostilities (whether war is declared or not), terrorist threats or acts, riots or other civil unrest; (iv) moratorium on the issuance of governmental approvals; (v) governmental authority, proclamations, orders, laws, actions, or requests; (vi) embargoes or blockades in effect on or after the date of this Agreement; (vii) epidemics, pandemics, or other national or regional public health emergencies; (viii) strikes, labor stoppages or slowdowns, or other industrial disturbances; and (ix) shortages of supplies, adequate power, or transportation facilities.

(b) Either party (the "Noticing Party") shall give the other party notice within five (5) days of the commencement of the Force Majeure Event, explaining the nature or cause of the delay and stating the period of time the delay is expected to continue. The Noticing Party shall use diligent efforts to minimize the effects of such Force Majeure Event. The Noticing Party shall resume the performance of its obligations as soon as reasonably practicable after the removal of the cause.

## **ARTICLE VI** **REPRESENTATIONS AND WARRANTIES**

**Section 6.01 NEW GEN ESTATES Representations.** NEW GEN ESTATES hereby represents, warrants, and covenants to the Town as follows:

(a) NEW GEN ESTATES is a limited liability company, duly formed, validly existing, and in good standing under the laws of the State of Maine.

(b) NEW GEN ESTATES has all requisite power and authority, has taken all actions required by its organizational documents and applicable law, and has obtained all necessary consents, to: (i) execute and deliver this Agreement; and (ii) consummate the transactions contemplated by this Agreement. This Agreement has been duly authorized and properly executed and delivered and constitutes the valid and binding obligations of NEW GEN ESTATES, enforceable in accordance with its terms, subject to principles of equity, bankruptcy, insolvency, and other laws generally affecting creditors' rights and the enforcement of debtors' obligations.

(c) NEW GEN ESTATES shall be responsible for obtaining all necessary licenses, permits, approvals or other certifications necessary for NEW GEN ESTATES to perform its obligations under this Agreement.

(d) There are no violations of any federal, state or municipal laws, ordinances with regard to any portion of the Project and no written notice of any such violation has been issued by any governmental authority.

(e) There are no pending legal proceedings or administrative actions of any kind or character materially and adversely affecting the Property or NEW GEN ESTATES's interest therein.

## ARTICLE VII MISCELLANEOUS

**Section 7.01 Notices.** Unless specifically stated otherwise in this Agreement, all notices, waivers, and demands required or permitted under this Agreement shall be in writing and delivered to all other parties at the addresses below, by one of the following methods: (a) hand delivery, whereby delivery is deemed to have occurred at the time of delivery; (b) a nationally recognized overnight courier company, whereby delivery is deemed to have occurred the business day following deposit with the courier; (c) registered U.S. Mail, signature required and postage-prepaid, whereby delivery is deemed to have occurred on the third business day following deposit with the United States Postal Service; or (d) electronic transmission (facsimile or email), whereby delivery is deemed to have occurred at the end of the business day on which electronic transmission is completed. Any party may change its address for purposes of this Section 7.01 by giving written notice as provided in this Section 7.01. All notices and demands delivered by a party's attorney on a party's behalf shall be deemed to have been delivered by said party. Notices shall be valid only if served in the manner provided in this Section 7.01.

To Town:

Barry Tibbetts  
Town Manager  
Town of Windham  
8 School Road  
Windham, ME 04062  
Email: batibbetts@windhammaine.us

with a copy to:

Name: Alyssa Tibbetts  
Address: 10 Free Street,  
PO Box 4510  
Portland, Maine 04112  
Email: atibbetts@jensenbaird.com

To NEW GEN ESTATES:

Suresh Gali  
50 Maine Mall Road  
South Portland, ME 04106  
sgali@nghmllc.com

with a copy to:

**Section 7.02 Further Assurances.** Each party agrees to do such things, perform such acts, and make, execute, acknowledge, and deliver such documents as may be reasonably necessary and customary to carry out the intent and purposes of this Agreement, so long as any of the foregoing do not materially increase any party's obligations hereunder or materially decrease any party's rights hereunder.

**Section 7.03 Assignment; Successors and Assigns.** Neither party may not assign any of its rights or delegate any of its obligations hereunder without the written approval of the other party, which may be withheld in its sole and absolute discretion. Any purported assignment or delegation in violation of this Section shall be null and void. No assignment or delegation shall relieve a party of any of its obligations hereunder. This Agreement shall be binding upon and shall inure to the benefit of the parties hereto and their respective permitted successors and permitted assigns.

**Section 7.04 No Third-Party Beneficiaries.** This Agreement is for the sole benefit of the parties hereto and their respective successors and permitted assigns and nothing herein, express or implied, is intended to or shall confer upon any other person or entity any legal or equitable right, benefit, or remedy of any nature whatsoever under or by reason of this Agreement.

**Section 7.05 Governing Law.** This Agreement shall be governed and construed in accordance with the laws of the State of Maine, without giving effect to any choice or conflict of law provision or rule (whether of the State of Maine or any other jurisdiction) that would cause the application of laws of any jurisdiction other than those of the State of Maine.

**Section 7.06 Attorneys' Fees.** If any action is brought by either party against the other in connection with, relating to, or arising out of this Agreement or any of the documents and instruments delivered in connection herewith or in connection with the transactions contemplated hereby, the prevailing party shall be entitled to recover from the other party its reasonable out-of-pocket costs and expenses, including, without limitation, reasonable attorneys' fees, incurred in connection with the prosecution or defense of such action.

**Section 7.07 Submission to Jurisdiction.** The parties hereby agree that any suit, action, or proceeding seeking to enforce any provision of, or based on any matter arising out of, relating to, or in connection with, this Agreement or the transactions contemplated hereby, whether in contract, tort, or otherwise, shall be brought in the federal or state courts of the State of Maine, so long as such courts shall have subject-matter jurisdiction over such suit, action, or proceeding, and that any cause of action arising out of this Agreement shall be deemed to have arisen from a transaction of business in the State of Maine. Each of the parties hereby irrevocably consents to the jurisdiction of such courts (and of the appropriate appellate courts therefrom) in any such suit, action, or proceeding and irrevocably waives, to the fullest extent permitted by law, any objection that it may now or hereafter have to the laying of the venue of any such suit, action, or proceeding in any such court or that any such suit, action, or proceeding that is brought in any such court has been brought in an inconvenient forum. Service of process, summons, notice, or other document delivered by registered mail to the address set out in Section 7.01 shall be effective service of process for any suit, action, or other proceeding brought in any such court.

**Section 7.08 Waiver of Jury Trial.** EACH PARTY HEREBY EXPRESSLY AND UNCONDITIONALLY WAIVES, IN CONNECTION WITH ANY SUIT, ACTION, OR PROCEEDING BROUGHT BY THE OTHER PARTY HERETO UNDER THIS AGREEMENT OR IN CONNECTION WITH ANY TRANSACTION CONTEMPLATED HEREBY, ANY AND EVERY RIGHT EACH PARTY MAY HAVE TO A TRIAL BY JURY.

## **Section 7.09 Interpretation and Construction.**

(a) **Headings.** Any captions or headings used in this Agreement are for convenience only and do not define or limit the scope of this Agreement.

(b) **Singular or Plural.** The singular of any term, including any defined term, shall include the plural and the plural of any term shall include the singular. The use of any pronoun regarding gender shall include the neutral, masculine, feminine, and plural.

**Section 7.10 Severability.** If any term or provision of this Agreement is determined to be invalid, illegal, or unenforceable in any jurisdiction, such invalidity, illegality, or unenforceability shall not affect any other term or provision of this Agreement or invalidate or render unenforceable such term or provision in any other jurisdiction. Upon such determination that any term or other provision is invalid, illegal, or unenforceable, the parties hereto shall negotiate in good faith to modify this Agreement so as to affect the original intent of the parties as closely as possible in a mutually acceptable manner in order that the transactions contemplated hereby be consummated as originally contemplated to the greatest extent possible.

**Section 7.11 Entire Agreement.** This Agreement, together with all related exhibits and schedules, constitutes the sole and entire agreement of the parties to this Agreement regarding the subject matter contained herein and therein, and supersedes all prior and contemporaneous understandings, agreements, representations, and warranties, both written and oral, regarding such subject matter.

**Section 7.12 Amendments.** This Agreement may only be amended, modified, or supplemented by an agreement in writing signed by each party hereto.

**Section 7.13 Waiver.** No waiver by any party of any of the provisions hereof shall be effective unless explicitly set out in writing and signed by the party so waiving. No waiver by any party shall operate or be construed as a waiver in respect of any failure, breach, or default not expressly identified by such written waiver, whether of a similar or different character, and whether occurring before or after that waiver. No failure to exercise, or delay in exercising, any right, remedy, power, or privilege arising from this Agreement shall operate or be construed as a waiver thereof; nor shall any single or partial exercise of any right, remedy, power, or privilege hereunder preclude any other or further exercise thereof or the exercise of any other right, remedy, power, or privilege.

**Section 7.14 Counterparts.** This Agreement may be executed in counterparts, each of which shall be deemed an original, but all of which together shall be deemed to be one and the same agreement. A signed copy of this Agreement delivered by facsimile, email, or other means of electronic transmission shall be deemed to have the same legal effect as delivery of an original signed copy of this Agreement.

*[REMAINDER OF THE PAGE INTENTIONALLY LEFT BLANK; SIGNATURE PAGE  
FOLLOWS]*

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the date set forth above.

**TOWN OF WINDHAM:**

By:\_\_\_\_\_

Name: Barry A. Tibbetts

Title: Town Manager

NEW GEN ESTATES Development, LLC:

By:\_\_\_\_\_

Name: Suresh Gali

Title:

## Exhibit C

