



Town of Windham

Fire – Rescue Department

375 Gray Rd
Windham, ME 04062
Business 207-892-1911
Fax 207-892-0544

Deputy Chief Stanlee Emerson
Deputy Chief David Nichols
Deputy Chief John Wescott

Charles Hammond, Fire-Rescue Chief

August 13, 2014

To: Town Manager Tony Plante
From: Chief Charles Hammond

RE: Purchase of Cardiac Monitors and Defibrillators

As part of the current budget, Windham Fire-Rescue has been studying, demonstrating, and reviewing our current cardiac monitors. The department has received demonstrations by the three leaders in the industry: Physio-Control, Philips, and Zoll. Members of the department were invited to be present and hear the product information. Each vendor was invited and came into the department and presented their materials. The vendor left us with a unit for us to use for two weeks. At the end of this process in July the members that were interested met and evaluated the products.

In addition there is a monthly expense for the operation of the two units. This expense comes in the form of cell phone service for transmitting information to the hospital. This cost will be approximately \$70.00 per month time 2 for the two cardiac monitors. This cost will be covered in the Telephone Account of our operating budget.

The users have prepared a PowerPoint, of which you are receiving a copy, have met, and discussed with me the findings.

The committee and I would like to recommend the purchase of the Zoll products.

- We are requesting the replacement of the two (2) cardiac units in the rescues and five (5) automatic defibrillators.
- Zoll is offering a very good trade in on the two units that we currently have. The pricing is under the funding that was requested for the capital account
- The purchase of two Zoll brackets from Boundtree. The cost of each is \$815.99 for a total \$1,631.98
- I have received and am including the pricing for what the department is requesting. The total price for the entire package is \$67,064.61

The total amount requested for the 2 cardiac monitors, 5 AED's, and 2 brackets is \$68,696.59 or \$68,700.

Attachments:

Committee PowerPoint
Zoll Pricing for Windham
Data Pricing for use of Cardiac Monitors
Discontinuation Notice from Physio Control