

Town of Windham

Department of Public Works
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To: Tony Plante, Town Manager
Town Council
From: Doug Fortier, Director Public Works
Date: August 25, 2016
Re: Dump Truck and related Plow and Sanding Gear

I am requesting that you award the bid for a new 2017 cab and chassis to Portland North Truck Center for \$82,610.00 after a \$13,000 trade in of old truck #8 and related plow and sanding gear to Viking Cives for \$ 70,544.00 for the total price of \$152,154.00. This purchase replaces # 10 a 2007 International and would come from account 100-9110-44190 Capital Equipment Replacement in the approved fiscal 2017 budget.

Truck #10 which is a lighter duty truck (24,999 GVW) is being replaced and will become our water, sign and utility truck. We are replacing this truck with a full sized (36,000 GVW) truck. We did not anticipate having the new truck for this winter, but may end up getting it sooner than next spring as it is a 2017 stock on the lot cab and chassis. This will allow it to get into the rotation to have the plow and related gear installed sooner but still have a 90-120 days for the plow and body delivery.

We sent out bid packages and advertised for this truck in early July with bids due back August 9th. We received bids from two vendors on the cab and chassis for the truck, and two vendors for the related body and plow equipment. In the bid package we did state we would accept bids for any new left over cab and chassis that were available.

See attached spread sheet for costs:

Portland North had a new 2017 on the lot that met our specs.

Portland North is \$1,260.00 higher than Daigle & Houghton for the international if we paint the cab.

Portland North is \$3,810 higher than the Western but our fleet is all International trucks so we would have to stock parts for the Western which would take away savings

Portland North is located in Falmouth.

Daigle & Houghton is located in Hermon north-west of Bangor and Fort Kent.

I am recommending we accept the bid from Portland North and Viking Cives for \$153,154.00 which includes painting the cab green to match our fleet. This will come from account 100-9110-44190 Capital Equipment Replacement in the approved 2017 budget.