

Town of Windham

Department of Public Works
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To: Barry Tibbetts, Town Manager
From: Doug Fortier, Director Public Works
Date: February 20, 2020
Re: MSW RFP and Bid

In early January we advertised and sent out an RFP for our solid waste contract that is ending June 30 2020. There was a mandatory pre bid meeting and Casella Waste and Waste Management were the only companies that attended. This meeting was for any clarification and questions that the vendors had.

In the RFP we had the traditional option of curbside pay per bag and recycling for a three year contract and another option of automated collection of MSW and recycling for a ten year period. Both options included the municipal buildings which was always a separate contract worth \$16,250. We opened the bids on February 12 and only received one bid from Casella Waste. Waste Management did not bid.

The following is a summary of the two options

	Curbside trash and recycle	Automated trash and recycle
Year 1	\$645,000.00	\$695,000.00
Year 2	\$677,250.00	\$729,750.00
Year 3	\$711,113.00	\$766,238.00
Year 4		\$804,549.00
Year 5		\$844,777.00
Year 6		\$887,016.00
Year 7		\$931,366.00
Year 8		\$977,935.00
Year 9		\$1,026,832.00
Year 10		\$1,078,173.00

The automated bid did include the carts based on 5,400 stops. Casella did state they will service the private roads that they are now but that the homeowners or associations may have to do some tree limb cutting.